

# Nicora Arturo



## **Business activities:**

- Personal/business coaching
- Training for business relations and communication
- HR Consulting
- Management mentoring
- Business development

## **Techniques:**

- Coaching
- NLP, assessment tools and Lab Profile
- 360° feedbacks
- Management tools from own expertise
- Emotional intelligence

## **Summary**

Arturo Nicora is a consultant, a trainer, a mentor and a coach specialized in business development and relationships, communication and coaching.

He has certifications in the fields of Insurances, Marketing and Management (ADP - London Business School).

Arturo Nicora is a certified NLP Master Practitioner and Trainer with the INLPTA association as well as a Trainer for the "Lab Profile" Language and Behaviour programme.

He is licensed for several competencies development programmes such as Lominger, SHL and assessment tools.

Before that, Arturo Nicora spent most of his career in the Insurance Market until 2002. He started in the international and industrial field in 1990 working for the car maker Fiat for whom he was responsible for all industrial risks and insurances in Europe.

After several years, he was appointed as General Manager for an insurance company in the UK. His job, among the management of 100 people in 9 countries, was to deal with the vision, the strategy and the development of the Continental European markets as well as setting up joint ventures.

He then went on to become the Chairman of a Swiss Insurance Health group employing more than 600 people. During his activity there, he was involved in all strategic decisions concerning the Health Insurance market in Switzerland - being one the Board of Directors of "Santé Suisse" (Swiss Health Insurance Association).

In 2002, he successfully started his own consulting, coaching and training company "Human 2 Organization SA". From 2007, H2O SA acquired the DOOR Training and Consulting Mater Franchise for Switzerland.

Arturo Nicora and his partner in H2O SA have developed, in 2006, a global concept for human resources including software, supporting HR Managers in their daily activities. He also runs different projects, companies and training programmes dedicated to managers.

His expertise in management at senior level, his competencies in vision, strategy and motivating people combined with his coaching techniques are his main strengths.